



JOB TITLE: Inside Sales Engineer
REPORTS TO: Vice President of Sales and Marketing
JOB TYPE: Full Time
LOCATION: Monroe, NC

Spiroflow Systems, Inc. is a worldwide supplier of both standard and custom powder handling equipment, robotic automation, and automatic packaging solutions. We currently have an inside sales engineer opportunity at our corporate headquarters in Monroe, NC.

Our employees earn competitive salaries and enjoy a comprehensive benefits package including medical, dental, vision coverage, life insurance, generous vacation days and a 401(k) plan.

Inside Sales Engineer:

The ideal candidate will possess strengths in both mechanical engineering and business fields. This position entails preparing bids for equipment to be supplied by Spiroflow Systems as well as compiling any required preliminary layout drawings and document submittals. The inside sales engineer will collect outside vendor data, have strong presentation skills, contract and commercial terms negotiating skills, project management skills, as well as the ability to stick with a project from specification/inception to installation and start-up.

Experience and Skill Requirements:

- Bid and quote preparation.
- Demonstrates strong communication and presentation skills as well as project management and negotiating skills.
- Ability to manage, develop and expand customer relationships.
- Ability to effectively work with a wide range in customers, both internal and external.
- Proficient in Microsoft Office applications.
- Ability to multi-task and thrive in a successful growing company.

Education Requirements: A degree in Mechanical Engineering or Business is preferred.

To apply, please complete the short 3 part application process. Click here to apply:

<https://ciims.cindexinc.com/job/4aeb2f>

It's the chance to collaborate with bright, passionate people. It's contributing to products that make a difference. And it's being part of a company with an incredible commitment to doing the right thing – for each individual, our customers, and the local community.

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